# New Seller/Servicer Quick Start: A Guide to Training

This Quick Start is designed to provide an introduction to the Freddie Mac training resources you need to succeed as a new Seller/Servicer. Freddie Mac Learning has a robust training catalog, including webinars, videos, and reference materials, serving thousands of Seller/Servicers every year.

Last Updated: August 2023

## Getting Started

What do I need to know about Access Manager?

Request access to Access Manager

Getting Started with Access Manager

Freddie Mac Digital Guide

How do I use the Guide?

What is Online Help?

Origination & Underwriting

Origination Training Webpage Selling & Delivery

Selling & Delivery Training Webpage Servicing Training Webpage

Servicing

### Looking for more training and resources?

#### Freddie Mac Learning

Explore the Freddie Mac Learning website. Take the <u>Freddie Mac Learning</u> <u>Tour</u>.

#### Freddie Mac Learning Catalog

This document is an all-inclusive list of the training resources available to you from Freddie Mac Learning. Find all Freddie Mac learning resources sorted by topic and modality.

#### Freddie Mac Learning Webinar Calendar

View our monthly webinar training calendar covering Origination & Underwriting, Selling & Delivery, Servicing and other topics.

#### Freddie Mac is here for you!

Customer Support Contact Center (800-FREDDIE) | Standard Hours of Operation

# **Origination & Underwriting**

### Loan Advisor

Loan Advisor Overview Demo [Tutorial]

Loan Advisor Tools - Function and Roles [Reference]

Getting Started with Loan Advisor [Webpage]

### Loan Product Advisor®

Loan Product Advisor®: How it Works [Tutorial]

Loan Product Advisor® Training Resources [Reference]

How to Use the Feedback Results [Webinar]

What is AIM (Asset and Income Modeler)? [Webpage]

Loan Product Advisor® Documentation Matrix [Reference]

## Underwriting

Underwriting Employed Income [Webinar]

Self-Employed Basics [Webinar]

Assets: The Essentials [Reference]

What is ACE (Automated Collateral Evaluation)? [Webpage]

Underwriting Training Resources [Reference]

Condominium Project Eligibility Requirements [Webinar]

Appraisals and Appraisal Waivers [Webinar]

## Products & Offerings

Low Down Payment Solutions for Products [Webinar]

Grow Business with Home Possible® [Tutorial]

Home Possible® Income Eligibility [Tutorial]

CHOICERenovation® Mortgages [Webinar]

GreenCHOICE Mortgages® [Tutorial]

Down Payment Assistance Solutions [Webinar]

## Underwriting Spotlight

Originate and Underwrite Loans for Freddie Mac

Go Digital and Reduce Defects

Effective Quality Control

## Affordable Lending Spotlight

Together, We Can Make a Strong Impact on Affordable Lending

## Explore Products & Offerings Webpages

Freddie Mac Home Possible®

Freddie Mac HomeOne<sup>®</sup>

Construction Conversion Mortgages

Freddie Mac Affordable Seconds®

CHOICEHome® FAQ

Mortgage Products Training Resources

**Quick Links** 

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# Selling & Delivery

## Loan Closing Advisor®

Loan Closing Advisor® [Webpage]

Introduction & Overview [Tutorial]

Selling Executions Spotlight

Freddie Mac Tools and Loan Product Advisor<sup>®</sup> (LPA<sup>SM</sup>) Messages to Help Determine Credit

**Optimize for Affordable** 

**Delivery Spotlight** 

User Guide [Reference]

## Loan Selling Advisor®

Loan Selling Advisor® Overview [Tutorial]

Loan Selling Advisor Online Help [Online Help]

User Roles for Sellers [Tutorial]

Execution Training Tutorials

Purchase Contracts Overview [Tutorial]

Guarantor Pricing and Contract Process [Tutorial]

Mandatory Cash Contract Fundamentals [Tutorial]

Best Efforts Contract Option
[Tutorial]

Adjustable Rate Mortgage (ARM) Cash Contracts [Tutorial]

Best Efforts Overview [Webinar]

## Servicing-Released XChange®

Cash-Released XChange® [Tutorial]

Correspondent XChange® [Tutorial]

#### Post-Fund Data Corrections

Post-Fund Data Correction Tool [Webpage]

System Overview [Tutorial]

Importing Data Correction Files
[Tutorial]

## Explore Servicing-Released XChange Webpages

Cash-Released XChange®

Co-Issue XChange<sup>®</sup>

Freddie Automated Servicing Transfer (FAST®)

Correspondent XChange<sup>®</sup>

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Quick Links
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Fee Cap Eligibility

Sell for Securities

Sell for Cash

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## Servicing

### Investor Accounting

Introduction to Investor Accounting Responsibilities [Tutorial]

Introduction to Investor Accounting Responsibilities [Webinar]

Investor Reporting Using Loan-Level Reporting [Tutorial]

Investor Reporting Resolving Loan-Level Edits [Webinar]

Understanding Custodial Accounts [Reference]

Principal and Interest Custodial Account Reconciliation [Reference]

Custodial Account Reconciliation: Escrow Accounts [Reference]

Investor Accounting: Training Resources [Reference]

2023 Due Date Calendar for Monthly Reporting and Drafting [Reference]

## Default Servicing

Electronic Default Reporting (EDR) Overview [Tutorial]

Electronic Default Reporting (EDR) Quick Reference Guide [Reference]

Delinquency Management for Mortgages Secured by Primary Residences [Reference]

Foreclosure & Bankruptcy Resources [Reference]

Alternatives to Foreclosure [Tutorial]

Loss Mitigation Training Resources [Reference]

#### Servicer Performance Profile

Servicer Performance Profile [Webpage]

Servicer Success Scorecard [Tutorial]

Manager Series [Reference]

Freddie Mac Servicer Honors and Rewards Program (SHARP)<sup>SM</sup> [Webpage]

## Servicing Tools

Ready, Set, Resolve® [Tutorial]

PAID Video Series [Tutorial]

Servicing Gateway Overview [Tutorial]

Total MI Claims Video Series [Tutorial]

eBill Overview [Tutorial]

Total MI: Cancellations [Tutorial]

## Explore Servicing Tools Webpages

Cash Manager Loan Level Reporting Servicing Transfer Manager EDR Foreclosure Sale Reporting Real Estate Valuation and Pricing Total MI<sup>SM</sup> eBill BPODirect<sup>®</sup>

PAID

Resolve®

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