# How to Submit a Buydown through Loan Product Advisor<sup>®</sup>



The information contained in this resource will guide you through the steps on how to submit a mortgage with a <u>temporary subsidy buydown</u> and a <u>permanent buydown</u> through Loan Product Advisor<sup>®</sup> (LPA<sup>SM</sup>). For information on delivering a mortgage with a buydown through Loan Selling Advisor<sup>®</sup>, refer to <u>Deliver</u> <u>Temporary Subsidy Buydowns through Loan Selling Advisor<sup>®</sup></u>.

### **Temporary Subsidy Buydown Mortgage**

#### How it Works

Temporary subsidy buydown plans allow borrowers to benefit from temporary subsidies of the monthly payment of principal and interest by the funds established in a temporary subsidy buydown account for a specific period of time (e.g., a 2-1 buydown would be 2% below the note rate the first year, 1% below the note rate for the second year and years three through the term of the mortgage would continue at the note rate).

Refer to Section <u>4204.4</u>, Temporary subsidy buydown plans, for requirements.

Use these steps to submit a mortgage with a temporary subsidy buydown.

**Note:** System-to-System LPA Request File data points have been provided as a resource to help identify buydown specific data fields when using a loan origination system (LOS) that interfaces with LPA.

Step	Data Entry	System-to-	System-to-System LPA Request File			
		Unique ID	Data Point Name			
1.	Enter the Note Rate.	200.00	NoteRatePercent			
2.	Select "Yes" in the <b>Temporary Subsidy Buydown</b> indicator field.	159.00	BuydownTemporarySubsidyFundingIndicator			
3.	Enter the total number of months over which the buydown applies in the <b>Buydown Duration Count</b> field (e.g., in the case of a "2-1 buydown" where the interest rate changes are completed over a period of two years, enter 24 months).	121.00	BuydownDurationMonthsCount			
4.	Enter the bought down interest rate in the <b>Initial Interest Rate</b> field.	119.00	BuydownInitialEffectiveInterestRatePercent			
5.	Enter the percentage by which the interest rate can increase at each adjustment period within the buydown duration in the <b>Increase Rate</b> .	122.50	BuydownIncreaseRatePercent			
6.	Identify the entity that is sourcing the buydown fund using the <b>Funds Source Type.</b>	117.10	FundsSourceType			



# Access LPA via Freddie Mac Loan Advisor<sup>®</sup> Single Sign-on Portal "Direct Access Users": How to Identify a Temporary Subsidy Buydown

For direct access users, select the **Lender Loan Information** Metro Stop and follow the steps above.

Mortgage Type *	Base Loan	Amount *	MI and Funding Fee Fina	inced *	REVISED LOAN	
Conventional FHA	\$		\$		\$ 0.00	
Note Rate * U Los	n Term <sup>*</sup> (Months)	Projected Reserves Amount \$	Amortization Type * Fixed Rate Adjustable Rate	Temporary Buydown *	No Subsidy	
Buydown Duration Count* (Month	s) Initial Inter	rest Rate *	Increase Rate *		Funds Source Type	
7		A %	5	%	Select 6	

#### Let's try it ...



You are offering your borrower a 2-1 temporary subsidy buydown plan with a Note Rate of 7.00%. How would you enter the buydown information?

A 2-1 buydown provides the borrower with a lower payment for the first two years. For each of the first two years of the mortgage, the borrower's interest rate increases 1% per year. The full note rate will start at the beginning of the third year of the mortgage and continue for the life of the loan.

Year	Interest Rate
1 <sup>st</sup>	5.000%
2 <sup>nd</sup>	6.000%
3 - 30	7.000%



Use the following information below\* to check against your data entry.

Mortgage Loan Informati	ion			
Mortgage Type *  Conventional FHA VA	Base Loan Amount * \$ 150000.00	MI and Funding Fee Financ	ed *	REVISED LOAN \$ 150000.00
Note Rate*     Loan Term*       7.000     %	(Months) Projected Reserves Amount \$	Total Monthly Residual Income	Amortization T Fixed Rate Adjustable	Temporary Subsidy           Buydown *           Rate         Yes         No
Buydown Duration Count <sup>*</sup> (Months)	Initial Interest Rate *       5.000	Increase Rate * 1.0000	%	Funds Source Type * Property Seller

\*For illustrative purposes using LPA via the Loan Advisor single sign-on portal.



#### Temporary Subsidy Buydown Fund

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The mortgage payment is subsidized by the funds established in a temporary subsidy buydown account. There are various sources that may contribute to the temporary subsidy buydown funds ("buydown funds"). The source of the temporary subsidy buydown fund will determine how you enter the data.

The buydown fund is considered a borrower closing cost, therefore, it is included in the total amount of estimated closing costs.

Include the temporary subsidy buydown fund amount in the Borrower's Closing Costs field.

The applicable fund source will determine how you select the **Funds Source Type** and will determine where you enter contributions towards the buydown fund.

#### LPA Funds Source Type List

- Borrower
  - Builder
- Non-Parent Relative
- Parent
- Employer
- Property Seller
- Lender

**Note:** Interested parties include, but are not limited to the builder, developer, property seller, or real estate agent. Refer to Guide Section <u>5501.5</u> for interested party contributions, financing concessions and sales concessions.

Refer to the *Tables* below to understand how to enter contributions towards the buydown fund based on the **Fund Source Type**.

Table 1 – Proper	ty Seller is Contributin	g to the Bu	ydown Fund
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lf,	Then,		lr M	nclude in <mark>F</mark> Iaximum L	Financing Concessions Limit?	
The <b>property</b> <b>seller</b> contributes towards the	Consider this a financing concession and enter the amount in the <b>Seller Credits</b> field.			Yes* *LPA will return a feedback message if the		
buydown fund	Unique ID	Data Point Name	maximum financing concessions have exceeded.			
	142.00	URLATotalSellerCreditsAmount	Note: If the amount paid by any interested parties exceeds the allowable amount, the amount that exceeds the allowable amount must be entered into the Total Sales Concession Amount field.		amount paid by any interested eds the allowable amount, the exceeds the allowable amount ered into the <b>Total Sales</b> <b>n Amount</b> field.	
				80.50	TotalSalesConcessionAmount	



#### Direct Access Users: How to Enter a Property Seller Contributing to the Buydown Fund

<ul> <li>For direct access users, select the Lender Loan</li> <li>Information Metro Stop:</li> <li>Enter the amount of the interested party contribution (financing concession) in the <i>Total Credits</i> section in the Seller Credits field</li> </ul>	TOTAL CREDITS         Lender Credits (Enter the total amount of Borrower(s) costs paid by the lender)         Seller Credits (Enter the total amount of Borrower(s) costs paid by the property seller)         Other Credits         Total Credits	\$
<b>Note:</b> If the amount paid by any interested parties exceeds the allowable amount, the amount that exceeds the allowable	Qualifying the Borrower - Minimum Required Funds or Cas DUE FROM BORROWER(S) Sales Contract Price	h Back \$ 150000.00
amount must be entered into the <b>Total Sales</b> Concession Amount field.	Total Sales Concessions Amount Net Contract Price	\$ 1000.00 \$ 149000.00
	Select the Lender Loan Information Metro St Enter the amount of the sales concession in th Borrower – Minimum Required Funds or Cash Total Sales Concessions Amount field.	op: e Q <i>ualifying the Back</i> section in the

**Note:** The **Sales Contract Price** will be reduced by the sales concessions and display in the **Net Contract Price** field.



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lf,	Then,		Included in <u>Financing Concessions</u> Maximum Limit?		
An interested party to the transaction <u>other</u> <u>than</u> the property seller contributes towards the buydown fund, i.e., • Builder • Developer • Real estate agent	Enter the c • Purcha • Other C • Purcha amoun • Credit 3 party se Unique ID 186.00	ontribution amount as follows: se Credit Type: Select "Other" Credit Type: Select "Closing Costs" se Credit Amount: Enter dollar t Source Type: Select the interested burce type Data Point Name PurchaseCreditType	Yes* *LPA will return a feedback message if the maximum financing concessions have been exceeded. Note: If the amount paid by any interested parties exceeds the allowable amount, the amount that exceeds the allowable amount must be entered into the Total Sales Concession Amount field		
-	187.00	PurchaseCreditTypeOtherDescription			
	185.00 185.50	PurchaseCreditAmount PurchaseCreditSourceType	Unique ID         Data Point Name           80.50         TotalSalesConcessionAmount		

# Table 2 – Interested Party to the Transaction <u>Other</u> than the Property Seller Contributes to the Buydown Fund

#### Direct Access Users: How to Enter Other Interested Parties Contributing to the Buydown

For direct access users, select the **Lender Loan Information** metro stop:

• Enter the information in Table 2 in the *Purchase Credit* section.

**Note:** If the amount paid by any interested parties exceeds the allowable amount, the amount that exceeds the allowable amount must be entered into the **Total Sales Concession Amount** field.

Purchase Credits			
Purchase Credit Type		Other Credit Type *	Purchase Credit Amount *
Other	$\sim$		\$
Credit Source Type *			
	$\sim$		

Qualifying the Borrower - Minimum Required Funds or Cash Back							
DUE FROM BORROWER(S)							
Sales Contract Price	\$ 150000.00						
Total Sales Concessions Amount	\$ 1000.00						
Net Contract Price	\$ 149000.00						

Select the Lender Loan Information Metro Stop:

Enter the amount of the sales concession in the *Qualifying the Borrower – Minimum Required Funds or Cash Back* section in the **Total Sales Concessions Amount** field.

**Note:** The **Sales Contract Price** will be reduced by the sales concessions and display in the **Net Contract Price** field.



lf,	Then,		Included in <u>Financing</u> <u>Concession</u> s Maximum Limit?
Another Funds Source Type (non-interested party) contributes towards the buydown fund. Unique Data Point Name ID 117.10 FundsSourceType	This is no contributi • Purch • Other • Purch amou • Credi intere	at a financing concession. Enter the on amount as follows: <b>Tase Credit Type:</b> Select "Other" <b>Credit Type</b> : Select "Closing Costs" <b>Tase Credit Amount</b> : Enter dollar ant <b>t Source Type</b> : Select the non- usted party source type	No
	Unique ID	Data Point Name	
	186.00	PurchaseCreditType	
	187.00	PurchaseCreditTypeOtherDescription	
	185.00	PurchaseCreditAmount	
	185.50	PurchaseCreditSourceType	

#### Table 3 – Non-Interested Party to the Transaction Contributes to the Buydown Fund

#### **Direct Access Users: How to Enter a Purchase Credit**

For direct access users, select the **Lender Loan Information** metro stop:

• Enter the information in Table 3 in the *Purchase Credits* section.

Purchase Credits				
Purchase Credit Type		Other Credit Type *		Purchase Credit Amount *
Other	$\sim$	×		\$
Credit Source Type *		·	_	
	$\sim$			

#### Let's try it ...



You are offering your borrower a 2-1 temporary subsidy buydown plan. The property seller is contributing \$7,000 towards closing costs, which does not exceed the financing concession maximum limit. The buydown fund is \$3600 and other estimated closing costs are \$3400. How would you enter the information?





Use the following information to check against your data entry.

Data Entry Field	Amount	LPA*			
Borrower Closing Costs	\$7000.00	Borrower's Closing Costs	\$ 7000.00		
Seller	\$7000.00	TOTAL CREDITS			
Credits		Lender Credits (Enter the total amount of Borrower(s) costs paid by the lender)		\$	
(Property Seller)		Seller Credits (Enter the total amount of Borrower(s) costs paid by the property seller)		\$7000.00	
Celler)		Other Credits			
		Total Credits		\$7000.00	

\*For illustrative purposes using LPA via the Loan Advisor single sign-on portal.

Includes the buydown fund of \$3,600.00

#### Let's put it altogether



You are offering your borrower a 3-2-1 temporary subsidy buydown plan. The property seller is contributing \$5,000 towards closing costs, which does not exceed the financing concession maximum limit, and the borrower's employer is contributing \$7,000. The buydown fund is \$5,748 and other estimated closing costs are \$7,400. How would you enter the information?

A 3-2-1 buydown provides the borrower a lower payment for the first three years. For each of the first three years of the mortgage, the borrower's interest rate increases 1% per year. The full note rate will start at the beginning of the fourth year of the mortgage and continue for the life of the loan.

Year	Interest Rate
1 <sup>st</sup>	4.000%
2 <sup>nd</sup>	5.000%
3 <sup>rd</sup>	6.000%
4 - 30	7.000%





Use the following information to check against your data entry.

Ocnventional FHA     VA	Base Loar	a Amount * 000.00	MI and Funding Fee Finan \$ 0.00	ced *	REVISED   \$ 12500	LOAN 00.00	
Note Rate *         Loan           7.0000         %         360	Term <sup>*</sup> (Months)	Projected Reserves Amount \$	Total Monthly Residual Income \$	Amortizatio	<b>n Type *</b> ate ble Rate	Temporary Sub Buydown *	sidy No
Buydown Duration Count* (Months)	Initial Inte	rest Rate *	Increase Rate *		Funds So	urce Type *	
36	4.0000	%	1.0000	%	Employ	/er	$\sim$

\*For illustrative purposes using LPA via the Loan Advisor single sign-on portal.

Data Entry Field	Amount	LPA*	
Borrower Closing Costs	\$13,148	Borrower's Closing Costs \$ 13148.00	-
Non- interested party purchase credits (Employer)	\$7,000	Purchase Credits         Purchase Credit Type       Other Credit Type *       Purchase Credit Amount *         Other       ✓       Closing Costs       ✓       \$ 7000.00         Credit Source Type *       Employer       ✓       ✓       ✓	
Seller Credits (Property Seller)	\$5,000	TOTAL CREDITS         Lender Credits (Enter the total amount of Borrower(s) costs paid by the lender)         Seller Credits (Enter the total amount of Borrower(s) costs paid by the property seller)         Seller Credits (Enter the total amount of Borrower(s) costs paid by the property seller)         State         Other Credits         Total Credits         \$12000.00	

\*For illustrative purposes using LPA via the Loan Advisor single sign-on portal.

Includes the buydown fund of \$5,748.00



### Loan Product Advisor Feedback Certificate

#### **Mortgage Details Section**

In the **Mortgage Details** Section of the Feedback Certificate confirm the **Interest Rate Buydown** indicator displays "Yes".

Mortgage Details				
PRODUCT TYPE 30 Year Fixed	AMORTIZATION TYPE Fixed	AMORTIZATION MONTHS 360	LOAN AMOUNT \$172,000.00	INTEREST RATE 7.0000%
LOAN PURPOSE Purchase	PURCHASE PRICE \$215,000.00	ESTIMATED PROPERTY VALUE \$215,000.00	APPRAISED PROPERTY VALUE N/A	NUMBER OF UNITS 1
PROPERTY TYPE Site Built Detached	OCCUPANCY Primary Residence	REFINANCE TYPE N/A	CASH OUT AMOUNT N/A	NEW CONSTRUCTION N/A
INTEREST RATE BUYDOWN Yes	SALES CONCESSIONS N/A	ARM QUALIFYING RATE N/A	ARM QUALIFYING PITI N/A	LENDER SUBMITTED RESERVES \$100,000.00
AFFORDABLE SECOND N/A	TOTAL SUBORDINATE FINANCING N/A	HELOC BALANCE \$0.00	HELOC LIMIT AMOUNT \$0.00	

#### **General Messages Section**

#### **Temporary Subsidy Buydown:**

In the **General Messages** section of the Feedback certificate a "Review for Accuracy" feedback message is returned as a reminder that the borrower must be qualified using monthly housing payment calculated at the Note Rate.

FGM0055 Review for Accuracy: Loan was submitted with buydown plan and fixed rate Mortgage; Borrower must be qualified using monthly housing payment calculated at the Note Rate.

#### **Additional Feedback Messages**

Additional feedback messages may be returned based on the data submitted. For example, if an interested party's contribution towards closing costs, including the buydown fund, exceeds the maximum financing concession limit, a reminder message is returned in the **Assets And Reserves Messages** section.

FAR0090 Financing concessions must not exceed 6 percent of value for a primary residence or second home.



If the amount paid by any interested parties exceeds the allowable amount, the amount that exceeds the allowable amount must be entered into the **Total Sales Concession Amount [TotalSalesConcessionAmount]** field.



### Permanent Buydown Mortgage

#### How it Works

A permanent buydown uses discount points to permanently reduce or "buydown" the interest rate. This type of buydown does not use a subsidy buydown fund.

Use these steps to submit a permanent buydown mortgage.

**Note:** System-to-System LPA Request File data points have been provided as a resource to help identify buydown specific data fields when using a loan origination system (LOS) that interfaces with LPA.

Step	Data Entry	System-to-System LPA Request File				
		Unique ID	Data Point Name			
1.	Enter the <b>Note Rate.</b> This should reflect the permanently reduced interest rate.	200.00	NoteRatePercent			
2.	Select "No" in the <b>Temporary</b> <b>Subsidy Buydown</b> indicator field.	159.00	BuydownTemporarySubsidyFundingIndicator			
3.	Enter the dollar amount of the <b>Total Discount Points.</b>	469.00	DiscountPointsTotalAmount			

# Access LPA via Loan Advisor<sup>®</sup> Single Sign-on Portal "Direct Access Users": How to Enter Data for a Permanent Buydown

As a direct access user, select the Lender Loan Information Metro Stop.

- 1. In the *Mortgage Loan Information* section enter the bought down interest rate in the **Note Rate** field.
- 2. Select the Temporary Subsidy Buydown indicator as "No".

Mortgage Loa	an Informat	tion						
Mortgage Type *			Base Loan Amo	ount *	MI and Funding Fee Financed *		REVISED LOAN	
Conventional		A	\$ 130000	.00	\$ 0.00		\$ 130000.00	+
Note Rate *		Loan Term* (Months)		Projected Reserves Amount	Total Monthly Residual Income	Amortization Type	•	Temporary Subsidy Buydown
3.7500	%	360		\$ 100000.00	S	Fixed Rate		Ves No



In the Lender Loan Information Metro Stop, *Minimum Required Funds or Cash Back* section, enter the amount of the discount points in the **Total Discount Points** field.

FROM BORROWER(S)	
ales Contract Price	\$ 220500.00
otal Sales Concessions Amount	\$
let Contract Price	\$ 220500.00
nprovements, Renovations and Repairs	\$
and (if acquired separately)	-
forrower's Closing Costs	\$ 6750.00
Total Discount Points	\$ 2100.00

Refer to the *Tables* below to understand how to enter contributions towards the total discount points used to buydown the interest rate based on the **Fund Source Type**.

lf,	Then,		lr M	nclude in <mark>F</mark> Iaximum L	Financing Concessions Limit?	
The <b>property</b> <b>seller</b> contributes towards the total	Consider th enter the a	nis a financing concession and mount in the <b>Seller Credits</b> field.	*L	Yes* *LPA will return a feedback message if th		
discount points	Unique ID 142.00	Data Point Name URLATotalSellerCreditsAmount	maximum financing concession exceeded.		nancing concessions have been	
		I	Note: If the amount paid by any interest parties exceeds the allowable amount, amount that exceeds the allowable am must be entered into the <b>Total Sales</b> <b>Concession Amount</b> field.		amount paid by any interested eds the allowable amount, the exceeds the allowable amount ered into the <b>Total Sales</b> <b>n Amount</b> field.	
				Unique ID	Data Point Name	
				80.50	TotalSalesConcessionAmount	

Table 4 – Property Seller is Contributing to the Total Discount Points



#### Direct Access Users: How to Enter a Property Seller Contributing to the Total Discount Points

For direct access users, select the Lender Loan Information Metro Stop:

Enter the amount of the interested party contribution (financing concession) in the Total Credits section in the Seller Credits field.

**Note:** If the amount paid by any interested parties exceeds the allowable amount, the amount that exceeds the allowable amount must be entered into the Total Sales Concession Amount field.

TOTAL CREDITS	
Lender Credits (Enter the total amount of Borrower(s) costs paid by the lender)	\$
Selier Credits (Enter the total amount of Borrower(s) costs paid by the property seller)	\$
Other Credits	
Total Credits	

Qualifying the Borrower - Minimum Required Funds or Cash Back					
DUE FROM BORROWER(S)					
Sales Contract Price	\$ 150000.00				
Total Sales Concessions Amount	\$ 1000.00				
Net Contract Price	\$ 149000.00				

Select the Lender Loan Information Metro Stop: Enter the amount of the sales concession in the Qualifying the Borrower – Minimum Required Funds or Cash Back section in the Total Sales Concessions Amount field.

Note: The Sales Contract Price will be reduced by the sales concessions and display in the Net Contract Price field.

#### Table 5 – Interested Party to the Transaction <u>Other</u> than the Property Seller Contributes to the **Total Discount Points**

lf,	Then,		Included i Maximum	in <u>Financing Concessions</u> Limit?		
An interested party to the transaction <u>other</u> <u>than</u> the property seller contributes	Enter the c Purcha Other C Purcha amoun	ontribution amount as follows: se Credit Type: Select "Other" Credit Type: Select "Closing Costs" se Credit Amount: Enter dollar	Yes <sup>^</sup> *LPA will return a feedback message if the maximum financing concessions have been exceeded.			
i.e., • Builder • Developer • Real estate	Credit s     party s     Unique     ID	Source Type: Select the interested burce type Data Point Name	<b>Note:</b> If the amount paid by any interested parties exceeds the allowable amount, the amount that exceeds the allowable amount must be entered into			
agent	186.00	PurchaseCreditType	field	Sales Concession Amount		
	187.00	PurchaseCreditTypeOtherDescription				
	185.00	PurchaseCreditAmount		Data Point Name		
	185.50	PurchaseCreditSourceType	ID 80.50	TotalSalesConcessionAmount		



#### Direct Access Users: How to Enter Other Interested Parties Contributing to the Total **Discount Points (Purchase Credit)**

1

<ul> <li>For direct access users, select the Lender Loan Information metro stop:</li> <li>Enter the information in Table 2 in the <i>Purchase Credit</i> section.</li> </ul>	Purchase Credits Purchase Credit Type Other Credit Source Type *	Other Credit Type *	Purchase Credit Amount *	
<b>Note:</b> If the amount paid by any interested parties exceeds the allowable amount, the amount that exceeds the allowable amount must be entered into	Qualifying the Borrower - M DUE FROM BORROWER(S) Sales Contract Price Total Sales Concessions Amount	inimum Required Funds or C	ash Back \$ 150000.00 \$ 1000.00	
Amount field.	Net Contract Price		\$ 149000.00	
	Select the Lender Loan Information Metro Stop: Enter the amount of the sales concession in the <i>Qualifying the</i> <i>Borrower – Minimum Required Funds or Cash Back</i> section in the <b>Total Sales Concessions Amount</b> field. Note: The Sales Contract Price will be reduced by the sales concessions and display in the Net Contract Price field.			

If,	Then,	Included in <u>Financing</u> <u>Concession</u> s Maximum Limit?
Another Funds Source Type (non-interested party) contributes towards the total discount points. Unique Data Point Name ID 117.10 FundsSourceType	<ul> <li>This is not a financing concession. Enter contribution amount as follows:</li> <li>Purchase Credit Type: Select "Oth</li> <li>Other Credit Type: Select "Closing</li> <li>Purchase Credit Amount: Enter do amount</li> <li>Credit Source Type: Select the nor interested party source type</li> </ul>	er the No er" Costs" Illar
	Unique Data Point Name	
	186.00 PurchaseCreditType	
	187.00 PurchaseCreditTypeOtherDescr	iption
	185.00 PurchaseCreditAmount	
	185.50 PurchaseCreditSourceType	

#### Table 6 – Non-Interested Party to the Transaction Contributes to the Total Discount Points



# Direct Access Users: How to Enter Non-Interested Party Contributing to the Total Discount Points (Purchase Credit)

For direct access users, select the **Lender Loan Information** metro stop:

• Enter the information in Table 3 in the *Purchase Credits* section.

Purchase Credits				
Purchase Credit Type		Other Credit Type *		Purchase Credit Amount *
Other	$\sim$		$\sim$	\$
Credit Source Type *				
	$\sim$			

### Resources

For additional questions and support reach out to our **Customer Support Contact Center**, **800-FREDDIE**, or access the following resources for more information:

Co	Seller/Servicer Guide	Mortgage Products webpage
	Construction Deliver T through I	emporary Subsidy Buydowns Loan Selling Advisor®

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