AIM for Income Using Tax Data (Formerly "AIM for Self-Employed") with Loan Product Advisor®



This reference document is updated to coincide with changes to requirements to automated income assessment with Loan Product Advisor using tax data related to the borrower's **self-employed** income. Recent changes include:

Revision History April 7, 2024 Loan Product Advisor Release Feedback Certificate Update: Loan Product Advisor The Assessment Summary section has been updated to Release Notes display a new "Partial" shield when portions of the income are eligible for relief. **February 7, 2024** Updated the requirements Expanded requirements to permit alternative documentation in lieu to reflect dates specific to of the Internal Revenue Service (IRS) confirmation that tax the 2023 tax year transcript(s) are not yet available for the business tax return(s). Confirmation business tax returns were filed after IRS filing due date for the prior year(s) (e.g., 2022 business tax return in file was signed later in the year (e.g., October)) or documentation from third-party tax return preparer confirming 2023 business return has not yet been filed; and Documented evidence of continued income stability using at least one of the examples listed in Section 5304.1(d) in the row labeled "Business and/or individual tax return(s) - most recent calendar year not yet available" Specified that for all Mortgages with Note Dates on or after November 1, 2024, the most recent tax return(s) must be no older than 2023, regardless of other factors such as tax filing extension status or IRS tax filing deadline relief status.

Note: Vertical revision bars " | " are used in the margin of this quick reference to highlight new requirements and significant changes

This information is not a replacement or substitute for the requirements in the Freddie Mac Single-Family Seller/Servicer Guide or any other contractual agreements. This information does not constitute an agreement between Freddie Mac and any other party.

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This reference is intended to assist you with using our automated income assessment with Loan Product Advisor® (LPASM) using tax data (formerly known as "AIM for self-employed"), a part of asset and income modeler (AIM) – our solution for automating the manual processes of assessing borrower assets and income, and provides the following information:

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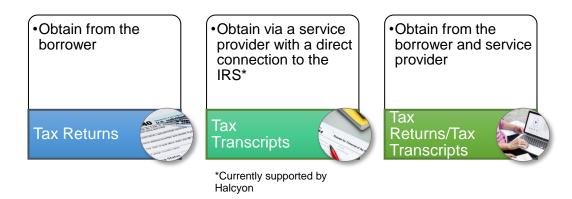


Introduction

Automated income assessment with LPA using tax data related to the borrower's **self-employed** income (formerly "AIM for Self-Employed") is a capability within LPA that leverages access to optical character recognition (OCR) technology from third-party service providers (service provider) or tax transcripts, via a service provider, to help enable the automation of certain income calculations for self-employed borrowers; this allows LPA to determine whether you are eligible for relief from enforcement of certain representations and warranties (referred to as "rep and warranty") related to the borrower's self-employed income using tax data.

How does it work?

You have options based on your processes and service provider,



To make it easier to,

- Grow your business: Simpler underwriting helps you take on loans with self-employed income you
 might have had to commit greater time and resources to previously.
- Close loans faster: Automation speeds up income assessment and creates efficiency.
- Get immediate representation and warranty relief: Related to the eligible self-employed income.

To participate in using this capability, you must first have an agreement with a third-party service provider designated by Freddie Mac. Refer to the Appendices for getting started with a service provider.



How it Works – Process Flow

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The following information provides a highlevel overview of how to use the automated income assessment with LPA using tax data.



Tax Returns Obtained from the Borrower



When you obtain the federal income tax returns from the borrower, you upload the tax returns to a service provider, and they will produce a report ("Income Calculation Report") which is returned for your review and verification in accordance with the requirements of Section 5903.3(a). If edits are made to the report, the updated Income Calculation Report must be uploaded to the service provider before proceeding. Once the report is reviewed and verified, you submit the loan to LPA using the unique report ID (reference number) assigned by the service provider. From there, LPA applies calculation and eligibility rules to assess for income representation and warranty relief eligibility and returns the result of the assessment on the Feedback Certificate.

Tax Transcripts Obtained from a Service Provider Direct Connection to the IRS



You may request from the Internal Revenue Service (IRS), via a service provider's direct connection to the IRS, a tax transcript of the borrower's federal individual income tax return(s). The tax transcripts are returned for your review and verification in accordance with the requirements of Section 5903.3(b). For Schedule C income, once you have derived a monthly stable income amount submit the loan to LPA using the report ID assigned by the service provider. From there, LPA applies income calculation and eligibility rules for self-employed income reported on IRS Schedule C to assess for income and data representation and warranty relief eligibility and returns the result of the assessment on the Feedback Certificate.



Did you know...

You can also request tax transcripts as part of your fraud prevention processes and improve risk management.

Obtain Tax Returns from the Borrower and Request Tax Transcripts from Service Provider



You have the option to obtain the tax returns from the borrower and tax transcripts, via a service provider. LPA will compare data from the borrower's tax return to data from the tax transcript for assessment of tax return data representation and warranty relief eligibility and return the results of the assessment on the Feedback Certificate.





Eligibility Requirements

Loans must be submitted to LPA and must meet the following requirements outlined in Guide Chapter 5903:

Topic	Requirements	
Eligible Mortgages	Conventional Mortgages (conforming and super conforming) delivered through Loan Selling Advisor® as a Loan Product Advisor Mortgage	
Loan Product Advisor Risk Class	Risk Class of "Accept"	
Loan Purpose	PurchaseRefinance	
Eligible Income	Self-employed income is eligible if it is derived from the following business structures: Using tax returns obtained from the borrower:	
	 Sole Proprietorships reported on Internal Revenue Service (IRS) Schedule C 	
	 S Corporations reported on IRS Form 1120S (including compensation of officers reported on IRS Form W-2), IRS Form 8825 and IRS Schedule K-1 (Form 1120S) 	
	 Partnerships reported on IRS Form 1065, IRS Form 8825 and IRS Schedule K-1 (Form 1065) 	
	Using tax transcripts obtained from a service provider:	
	Sole Proprietorships reported on IRS Schedule C	
	Note: If other self-employed income is reflected on other tax schedules (e.g., Schedule E or Schedule F), the mortgage is not eligible for the automated assessment using tax transcripts.	
	Tax returns must not be:	
	 Filed on a fiscal year basis An amended return Handwritten From a U.S. Territory 	
	Note: For borrowers with business ownership interest(s) < 25% refer to Guide Section <u>5303.2(d)</u> and Guide Chapter <u>5304</u> .	





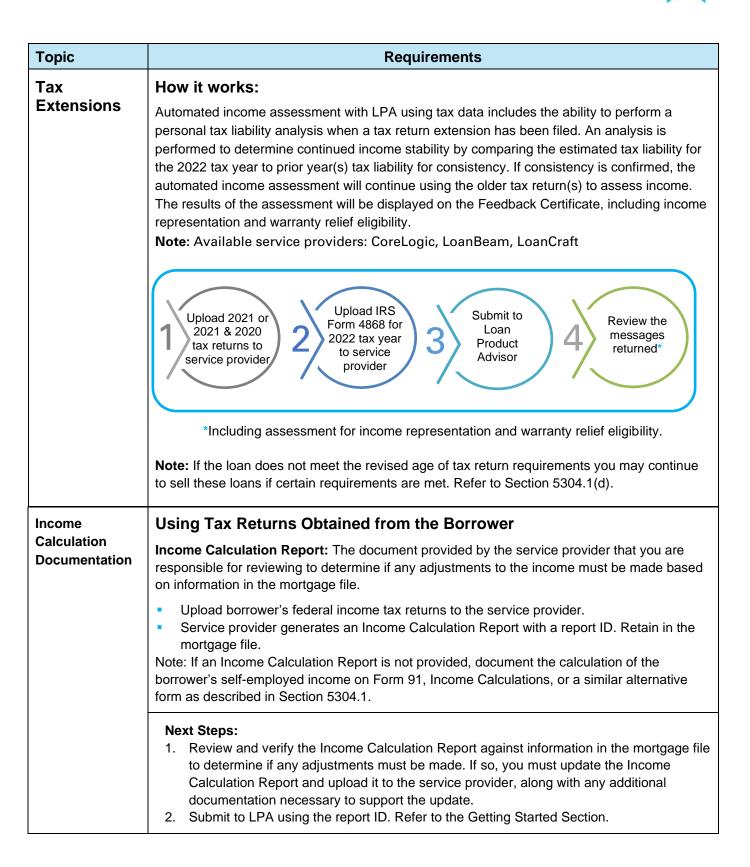
Topic	Requirements		
Federal Tax Return and Tax	Business Structure	Business in existence ≥ 5 years	Business in existence < 5 years
Transcript - Documentation Requirements	Sole Proprietorship	Complete signed federal individual (form 1040) income tax return or tax transcript for the most recent year.	Complete signed federal individual (form 1040) income tax returns or tax transcripts for the most recent two years.
	Partnership	Complete signed federal individual and partnership (Form 1065) income tax returns, including the Schedule K-1(s) for the most recent year.	Complete signed federal individual and partnership (Form 1065) income tax returns, including the Schedule K-1(s) for the most recent two years.
	S-Corporation	Complete signed federal individual and S-Corporation (Form 1120S) income tax returns, including the Schedule K-1(s), Form 1125-E and W-2(s) if applicable, for the most recent year.	Complete signed federal individual and S-Corporation (Form 1120S) income tax returns, including the Schedule K-1(s), Form 1125-E and W-2(s) if applicable, for the most recent two years.
.1.	Check the tax ref	turns uploaded to the service p	provider for the following to confirm:
- <u>Ô</u> -	IRS Filing: Are they the borrower's most recent return(s) filed with the IRS? We encourage you to always confirm with the borrower that the tax return(s) or tax transcripts obtained by the service provider are the most recent filed with the IRS. In addition, the individual tax return year most recently filed must correspond to the business tax return year most recently filed with the IRS for all businesses (e.g., when the most recently filed individual tax return year is 2023, the most recently filed business tax return year must also be 2023). Refer to the Age of Tax Data Requirements.		
	History of receipt: If the borrower's business has been in existence, or the borrower has owned the business for less than five years, does the borrower's federal income tax returns or tax transcripts reflect at least two years of receipt of income and/or losses from the business?		
	Same business type: Is the income and/or loss reflected in the tax returns or tax transcripts reported for the same business on the same tax form structure for the most recent two years? For example, the business cannot be reported as a sole proprietorship and then converted to a partnership.		
	Business tax returns: Income reported on the business tax returns but not on the personal tax returns must not be considered as stable monthly income.		
	Note: For a sole proprietorship you must document on the loan application the number of years the business has been in existence. The length of time must not contradict the borrower's federal individual income tax return(s) or tax transcripts and any other documentation or information received.		





Topic	Requirements		
Age of	The following date and documentation requirements for 2022 and 2023 federal income tax return(s) or tax transcripts must be met:		
Tax Data Requirements	Application Received Date	Note Date	Age of tax return(s) and other documentation requirements
5903.6)	Before: April 15, 2024	Before: May 31, 2024	 Most recent federal income tax return(s) or tax transcripts filed with the IRS. The most recent tax return(s) or tax transcripts must be no older than 2022.
	On or after: April 15, 2024	Before: May 31, 2024	If the borrower has not filed the 2023 tax return(s) with the IRS: The most recent tax return(s) must be no older than 2022. You must obtain: IRS confirmation verifying transcript(s) are not
	All	On or after May 31, 2024 Before November 1, 2024	yet available for the tax returns (individual, and business as applicable) from the 2023 tax year ^{1,2} , and Evidence of completed IRS tax filing extension(s) for 2023 tax year ³ . IRS Form(s) 4868 for the individual tax return, and Documented IRS tax filing extension for the business tax return, if applicable (e.g., IRS Form 7004). Note: If tax transcripts are used to calculate income, transcripts from previous years cannot be used for the
			automated assessment. The most recent year must be obtained.
	All	On or after: November 1, 2024	The most recent tax return(s) or tax transcripts must be no older than 2023, regardless of other factors such as tax filing extension status or IRS tax filing deadline relief status.
	 If the IRS extends the tax filing due date, the IRS confirmation is required for Mortgages with Application Received Dates on or after the IRS income tax filing due date, or May 31, 2024, whichever occurs first; and Note Dates on or after the last day of the month following the IRS income tax filing due date, or June 30, 2024, whichever occurs first. Alternative documentation is acceptable in lieu of the IRS confirmation that tax transcript(s) are not yet available for the business tax return(s) as follows: Confirmation business tax returns were filed after IRS filing due date for the prior year(s) (e.g., 2022 business tax return in file was signed later in the year (e.g., October)) or documentation from third-party tax return preparer confirming 2023 business return has not yet been filed; and Documented evidence of continued income stability using at least one of the examples listed in Section 5304.1(d) in the row labeled "Business and/or individual tax return(s) – most recent calendar year not yet available." Note: If income representation and warranty relief is granted, evidence of continued income stability has been met. If the IRS extends the tax filing due date, evidence of the completed IRS tax filing extension is required for Mortgages with Application Received Dates on or after the IRS income tax filing due date and Note Dates on or after the last day of the month following the IRS income tax filing due date. 		







Topic	Requirements		
Income Calculation Documentation (cont'd)	 Using Tax Transcripts Obtained from a Service Provider Request tax transcripts from a service provider. The service provider, using a direct connection to the IRS, will provide the tax transcript to 		
	Next Steps: 1. Review the tax transcripts 2. Document the calculation of the borrower's self-employed income on Form 91 or a similar alternative form as described in Section 5304.1. 3. Submit to LPA using the report ID. Refer to the Getting Started Section.		
	Additional Information		
Verification of Current Existence of Business	 Verification of the current existence of the business is required when positive income from the business is used as stable monthly income. Must be completed prior to the Delivery Date, but not more than 120 days prior to the Note Date. Refer to Section 5903.3(c)(3) for acceptable third-party and alternative sources for verification of existence of the business. 		
Internal Revenue Service (IRS) Form 4506-C	 IRS Form 4506-C signed by the borrower (or alternate form acceptable to the IRS that authorizes the release of comparable tax information to a third-party), or For borrowers with income that is derived from sources in Puerto Rico, Commonwealth of Puerto Rico Form 2907 signed by the borrower for submission to the Puerto Rico Department of Treasury, Internal Revenue Area, or For borrowers with income that is derived from sources in Guam or the U.S. Virgin Islands, Form 4506-C signed by the borrower (or an alternate form that authorizes the release of comparable tax information to a third party) for submission to the Guam Department of Taxation and Revenue or Virgin Islands Bureau of Internal Revenue, as applicable 		
Business Assets	If applicable, Assess Business Assets : If business assets are used for closing, you must meet the requirements in Section 5903.3(c)(4).		





Income Representation and Warranty Relief

Loan Product Advisor using tax returns obtained from the borrower assesses the calculation of income and/or losses on an **individual borrower-level** and **individual business-level** basis from the eligible self-employed income based on data from the federal income tax returns and the Income Calculation Report you upload to the service provider.

Loan Product Advisor using tax transcripts obtained from a service provider assesses the calculation of income and/or losses on an **individual borrower-level** and **individual business-level** basis from the eligible self-employed income reported on IRS Form Schedule C based data from the federal income tax transcripts.

On a loan-level basis, LPA returns one of the following income rep and warranty results on the Feedback Certificate using an "Income R&W Relief" indicator of: Eligible, Partial, Not Eligible, or Unavailable in the **Assessment Summary** section of the Loan Product Advisor Feedback Certificate. The Feedback Certificate also provides additional messages associated with the income rep and warranty relief result in the **Employment and Income Messages** section of the Loan Product Advisor Feedback Certificate. Review the messages and reconcile them against the information in the Income Calculation Report, Form 91 Income Calculations or similar alternative form. Keep in mind, after you review the messages and determine what, if any action is needed, you may choose to resubmit the loan.

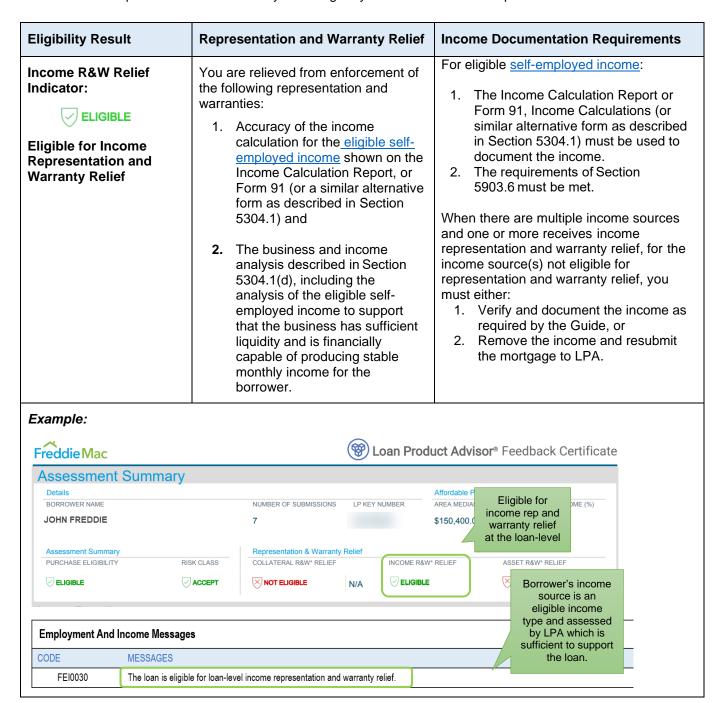
To obtain relief, the data on the last complete Loan Product Advisor Feedback Certificate must be consistent with the data delivered to Freddie Mac.

Terms	
Loan-level representation and warranty relief	All income assessed and used for qualification purposes is from eligible self-employed income on the Income Calculation Report, Form 91 or similar alternative form and receives income representation and warranty relief as described in Section 5903.5(a)(i).
Partial representation and warranty relief	Multiple sources of income are used for qualification purposes. Eligible self-employed income on the Income Calculation Report, Form 91 or similar alternative form is eligible for income representation and warranty relief as described in Section 5903(a)(i).



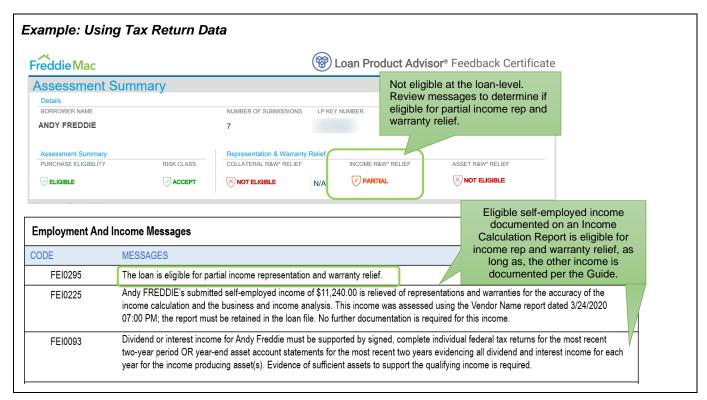


The following chart provides a summary of income assessment results and the messages returned to confirm income representation and warranty relief eligibility and documentation requirements.





Eligibility Result Representation and Warranty Relief **Income Documentation Requirements** For eligible self-employed income: Income R&W Relief When partial income representation Indicator: and warranty relief is received for a The Income Calculation Report or source(s), you are relieved from: Form 91, Income Calculations (or PARTIAL 1. The accuracy of the income similar alternative form as described in calculation for the eligible self-Section 5304.1) must be used to Partial income employed income shown on the document the income. representation and 2. The requirements of Section Income Calculation Report or warranty relief message 5903.6 must be met. Form 91 (or a similar alternative is returned form as described in Section When the loan has multiple income 5304.1), and sources and one or more income sources are needed to qualify the borrower, 2. The business and income document the income source(s) as analysis described in Section required by the feedback message. 5304.1(d), including the analysis of the eligible self-employed income to support that the business has sufficient liquidity and is financially capable of producing stable monthly income for the borrower. Note: You are relieved from enforcement of representations and warranties related to the borrower's income confirmed by LPA feedback messages.







Eligibility Result	Representation and Warranty Relief	Income Documentation Requirements
Income R&W Relief Indicator: I NOT ELIGIBLE Not Eligible for Loan-level or Partial Income Representation and Warranty Relief	You are not eligible for relief from enforcement of representations and warranties related to the borrower's income. LPA did not return a feedback message indicating representation and warranty relief was received.	The income must be verified and documented as required by the Guide.

Example



Employmen	nt and Income Messages
CODE	MESSAGES
FEI0029	The loan is not eligible for income representation and warranty relief.
FEI0219	Self-employment income for ANDY FREDDIE from Partnership named TNT PARTNERSHIP could not be derived because of insufficient documentation. Submit complete signed individual and business returns for most recent 2 years if business in existence less than 5 years; most recent year return if in existence for at least 5 years.
FEI0171	For ANDY FREDDIE, the total Loan Product Advisor derived self-employed income is \$3,004.41 using tax return dat provided by Vendor Income Calculation Report #102398 dated 03/25/2019 07:00 PM).
FEI0172	For ANDY FREDDIE, self-employed income of \$2,876.00 from SoleProprietorship named AAA INC was derived using tax return data provided by Vendor (Income Calculation Report #102398 dated 03/25/2019 07:00 PM).
FEI0172	For ANDY FREDDIE, self-employed income of \$128.41 from SCorporation named ENBC CORPORATION was derived using tax return data provided by Vendor (Income Calculation Report #102398 dated 03/25/2019 07:00 PM).
FEI0174	Please retain in the loan file all documentation uploaded Vendor and the Income Calculation Report #102398 dated 03/25/2019 07:00 PM.
FEI0183	If the Borrower's sole proprietorship(s) has been in existence for less than five years, complete signed income tax returns reflecting at least two years of receipt of income from the business must be uploaded to Vendor.
FEI0068C	File must contain verification of current existence of each business through a third-party source for ANDY FREDDIE dated no more than 120 days prior to the Note Date or after the Note Date but prior to the Delivery Date.
FEI0034	Signed IRS Form 4506: Any borrower whose income is used to qualify is required to sign IRS Form 4506 no later than the note date.
FEO0070	Self-employed income for ANDY FREDDIE must be supported by signed complete federal individual and business tax returns as applicable. If business in existence five years or more, provide personal and business tax returns for the most recent year. If the business has been in existence for less than five years provide personal and business tax returns for the most recent two years. File must contain Form 91 or equivalent.





Eligibility Result	Representation and Warranty Relief	Income Documentation Requirements
Income R&W Relief Indicator	You are not eligible for relief from enforcement of representations and warranties related to the borrower's income.	The income must be verified and documented as required by the Guide.
Unable to Assess for Income Representation and Warranty Relief	LPA was unable to assess the borrower's income. This could be due to missing or incomplete information from the service provider or a system being down.	

Data Representation and Warranty Relief Using Tax Transcripts

In addition to income representation and warranty relief, LPA also determines eligibility for tax transcript data representation and warranty relief. Automated income assessment with LPA using tax data includes the ability to request a tax transcript from the IRS through a service provider that has a direct connection to the IRS. Once you receive the tax transcript data, submit the mortgage to LPA with the report ID. LPA assesses the tax transcript data for income reported on IRS form Schedule C. If LPA is able to assess the income, you may be eligible for relief of representations and warranties related to the accuracy and integrity of the tax transcript data.

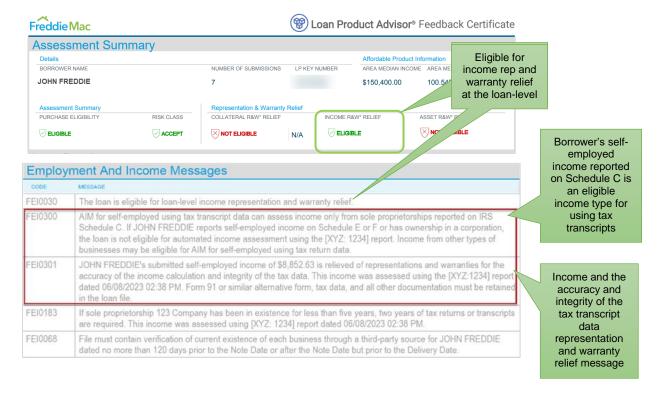
Halcyon is currently the only service provider supporting this capability. Refer to Appendix D.

Tax Transcript Data Representation and Warranty Relief Eligibility Result	Representation and Warranty Relief
Eligible	You are relieved from enforcement of representations and warranties related to: The accuracy and integrity of the data from tax transcripts obtained from the service provider for Schedule C income (as described in Section 5903.2(b)(ii)).
	Note: For all other income types, you do not receive data representation and warranty relief and must follow the requirements in Section 5302.5.
Not Eligible	You are not eligible for relief from enforcement of representations and warranties related to the accuracy and integrity of the data from the tax transcripts obtained from the service provider.
Unavailable	LPA was unable to assess the accuracy and integrity of the data. This could be due to a system being down. You are not eligible for relief from enforcement of representations and warranties related to the accuracy and integrity of the data from the tax transcripts obtained from the service provider.

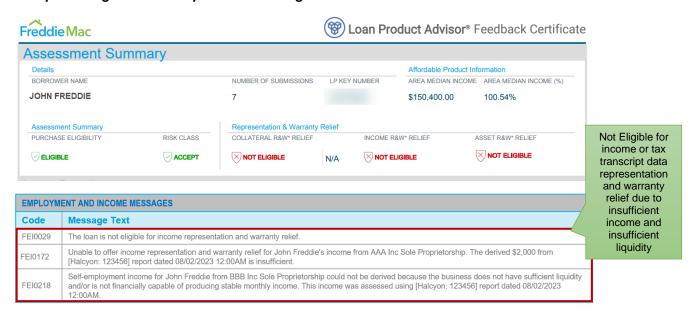




Example: Using Tax Transcript Data - Eligible



Example: Using Tax Transcript Data - Not Eligible

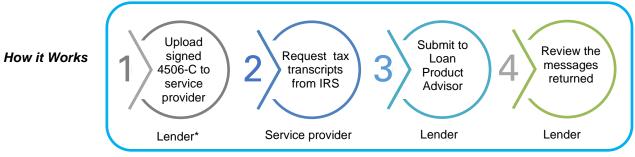




Data Representation and Warranty Relief Using Tax Returns

In addition to income representation and warranty relief, LPA also determines eligibility for tax return data representation and warranty relief. Automated income assessment with LPA using tax data includes the ability to request a tax transcript from the IRS through a service provider. If a tax transcript is provided by the IRS, LPA will perform a comparison of data from the borrower's uploaded tax return(s) to the data from the tax transcript, assess for data representation and warranty relief eligibility, and return related messages on the Feedback Certificate. This capability will help with automating the manual process further up in the origination process.

Note: Eligibility for each type of representation and warranty relief is determined separately.



^{*}Previously uploaded borrowers tax returns

The following chart provides the tax return data representation and warranty relief results.

Tax Return Data Representation and Warranty Relief Eligibility Result	Representation and Warranty Relief
Eligible	You are relieved from enforcement of representations and warranties related to:
	 The accuracy and integrity of the data from tax return(s) uploaded to the service provider for eligible income (as described in Section 5903.2(b)(i)) that is on the Income Calculation Report.
	Note: You do not receive data representation and warranty relief for all other income types and must follow the requirements in Section 5302.5. LPA Feedback Message (FEI0240): Loan Product Advisor has confirmed a match between the data on the tax return(s) uploaded to the service provider and the RS tax transcript data, related to the eligible income types.
Not Eligible**	You are not eligible for relief from enforcement of representations and warranties related to the accuracy and integrity of the data from the tax return(s) uploaded to the service provider.
Unavailable	LPA was unable to assess the accuracy and integrity of the data. This could be due to a system being down.
	You are not eligible for relief from enforcement of representations and warranties related to the accuracy and integrity of the data from the tax return(s) uploaded to the service provider.

^{**}If the "Not Eligible" is due to inconsistencies between the tax transcript returned by the IRS via the service provider and the tax return(s) uploaded to the service provider, you must resolve the discrepancy. If you find discrepancies, you must update the information in LPA and/or the Income Calculation report and resubmit the data, as necessary.

Note: You must maintain in the loan file the tax transcript received from the IRS via the service provider.



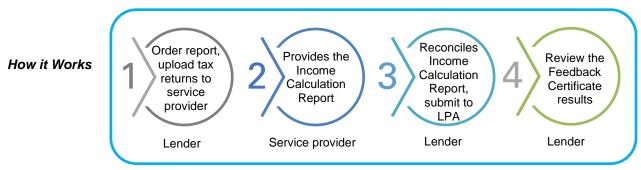
Getting Started

The next several sub-sections provide helpful tips for originating loans using tax data.

Steps for Originating Loans: Using Tax Returns Obtained from the Borrower

Operational, Loan Origination System (LOS), and service provider system impacts must be taken into consideration before implementing this capability. Once you are ready to begin using this service, follow and complete the steps outlined below. Based on your organization's business processes, the order in which you complete the steps may vary.

Using tax returns obtained from the borrower process steps



^{*}If using LoanBeam as your service provider you must select the "Freddie Mac Form 91" file format.

Step 1: Order the Income Calculation Report from the Service Provider

As part of your process for gathering loan application data and authorizations, also obtain the borrower's authorization to share their tax returns and other relevant income information with the service provider and Freddie Mac. After you have obtained the borrower's authorization, upload the required tax documents and order the service provider's Income Calculation Report.

Step 2: Service Provider Returns the Income Calculation Report

The service provider completes the report request and returns the Income Calculation Report to you. After you receive the report, <u>capture the unique identifier</u> (**Report ID**). The report ID issued by the service provider will apply to a maximum of one IRS Form 1040 for each applicable calendar year, for up to two years, with no more than two borrowers on the same 1040 when filed jointly.



Importance of the Report ID (Reference Number)

The service provider assigns a unique Report ID to the Income Calculation Report. This number is associated with an application ID at the service provider. Identifying and using the correctly formatted report ID is critical for LPA to access the Income Calculation Report. The following are items to keep in mind with regards to the report ID:

- 1. The report ID is located in a field in the report provided by the service provider.
- 2. If there are multiple versions of the report, there is still only one report ID. The report ID plus the applicable date and time makes each report version unique.
- 3. Based on the report ID provided to Loan Product Advisor, LPA will receive the latest version of the report that you send back to or update with the service provider.
- 4. If you did not make any changes to the report, LPA will receive the original version generated by the service provider.
- 5. If you don't want LPA to use the report provided by the service provider, omit the report ID from your LPA request.
- 6. Ensure you are requesting the correct report when submitting the loan to LPA.
- 7. The original report ID must be used with all subsequent submissions to the service provider to update information (if applicable) and with all loan data submissions to LPA.

Step 3: Reconcile the Income Calculation Report

Next, review the Income Calculation Report to determine if any adjustment to the income must be made based on the information in the mortgage file and, if so, update the Income Calculation Report accordingly. For example:

- 1. Are the income calculations acceptable or do manual changes need to be made to the report?
- 2. Is there non-continuing income, or income that should be excluded (e.g., the business is no longer in operation)?
- 3. Are there technical issues that may require help from the service provider support team to resolve?

Tips!

Uploading Additional Income Documentation

If you need to upload additional income documentation to the service provider, edit your previous request so you are uploading documentation to the service provider's existing application ID. Request an updated Income Calculation Report from the service provider. The service provider will return an updated Income Calculation Report to you with the same report ID.

Updates to the Income Calculation Report

If you need to make manual updates to the Income Calculation Report, follow your service providers process for manually updating an Income Calculation Report. Confirm you are using the same Report ID so LPA can access the updated Income Calculation Report.



Refer to the service provider Appendices for examples of each service provider's report.

Step 3(a): Complete Loan Product Advisor Loan Data Entry

Once you have reviewed the Income Calculation Report and made any applicable adjustments, submit the loan with the stable monthly income amount and complete loan data entry in your loan origination system. Keep the following requirements in mind when entering data:

- Include the report ID assigned by the service provider in the Report ID field with the submission for LPA to assess the report.
- "Yes" <u>must be selected</u> for the <u>Self-Employed</u> indicator field in the Borrower Employment and Income section if the borrower is self-employed, and the amount of self-employed income you used to underwrite the loan entered in the Monthly Income (or Loss) field.
- You may enter income types for a borrower in LPA even if the income is from income types
 other than eligible self-employed income which is not currently assessed under the automated
 income assessment with LPA using tax data capability (for example, employed income).

Step 3(b): Submit the Loan to Loan Product Advisor

From your system, submit the loan to Loan Product Advisor. LPA sends a request with the report ID to the service provider. The service provider must match the information provided in the request to release the report data to LPA.

If a match is not made, (for example, an invalid report ID or invalid report) messages are returned indicating LPA was unable to process the report for an individual borrower.

Step 4: Review the Loan Product Advisor Feedback Certificate

LPA provides the Income Representation and Warranty Relief result in the *Assessment Summary* section and applicable messaging in the *Employment and Income* section of the Feedback Certificate.

Review the messages and reconcile them against the information in the Income Calculation Report. Also, verify that the report date and time on the Income Calculation Report matches the report date and time in the LPA message(s). Keep in mind, after you review the messages and determine what, if any action is needed, you may choose to resubmit the loan.

If, for any reason, you update the Income Calculation Report, or provide additional income documentation, you must upload the updated report and/or income documentation to the service provider and resubmit the loan with the same report ID to LPA.

Note: On resubmissions, maintain the same report ID in the **Report ID** field.



Deliver the Loan to Freddie Mac

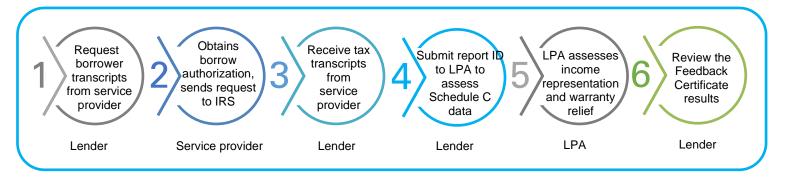
When you are ready to deliver the loan to Freddie Mac, you must deliver it through Loan Selling Advisor® as a Loan Product Advisor loan. Loan Selling Advisor confirms that the data from the Last Feedback Certificate is consistent with the data delivered in Loan Selling Advisor, and when applicable, provides relief from enforcement of certain selling rep and warranties related to the accuracy of income calculations and the business and income analysis.

Steps for Originating Loans: Using Tax Transcripts from a Service Provider Using a Direct Connection to the IRS

Operational, Loan Origination System (LOS), and service provider system impacts must be taken into consideration before implementing this capability. Once you are ready to begin using this service follow and complete the steps outlined below. Based on your organization's business processes, the order in which you complete the steps may vary.

Obtaining tax transcripts from a service provider* process steps

How it Works:



^{*}Halcyon is currently the only service provider supporting this capability.



Step 1: Request borrower tax transcripts

Request the borrower's tax transcripts from a service provider.

Step 2: Initiate Requests

The service provider initiates the authorization for IRS tax transcripts with the borrower. The borrower authorizes the request and the service provider submits a tax transcript request through a direct connection to the IRS.

Step 3: Receive tax transcripts

Once you receive the tax transcripts, review the information and document the calculation of the borrower's self-employed income on Form 91 or a similar alternative form as described in Section 5304.1.

Step 4: Complete Loan Product Advisor Loan Data Entry

Submit the loan to LPA with the stable monthly income amount and complete loan data entry in your loan origination system.

Keep the following requirements in mind when entering data:

- Select the service provider
- Include the report ID assigned by the service provider in the Report ID field with the submission for LPA to assess Schedule C tax transcript data. Refer to "Importance of the Report ID".
- "Yes" <u>must be selected</u> for the Self-Employed indicator field.

Step 5: LPA Assess Income Representation and Warranty Relief Eligibility

If LPA is able to assess the income, you may be eligible for relief of representations and warranties related to the accuracy and integrity of the tax transcript data.

Step 6: Review the Loan Product Advisor Feedback Certificate

LPA provides the Income Representation and Warranty Relief result in the *Assessment Summary* section and applicable messaging in the *Employment and Income* section of the Feedback Certificate. Review the messages returned.

Note: On resubmissions, maintain the same report ID.

Deliver the Loan to Freddie Mac

When you are ready to deliver the loan to Freddie Mac, you must deliver it through Loan Selling Advisor as a Loan Product Advisor loan. Loan Selling Advisor confirms that the data from the Last Feedback Certificate is consistent with the data delivered in Loan Selling Advisor, and when applicable, provides relief from enforcement of certain selling rep and warranties related to the accuracy of income calculations and for the accuracy and integrity of the data.



Important Reminders

Self-employed Indicator

Ensure the selfemployed indicator is selected in LPA to receive all the applicable selfemployed feedback messages.

Inconsistent or Contradictory Information

You are responsible for investigating and resolving any inconsistent or contradictory information contained in the Income Calculation Report, tax returns, tax transcripts and/or the loan file and, if necessary, updating the information in LPA and/or the income calculation documentation for resubmission of the data. For example, if you determine that a business for which income was calculated is no longer in operation, you must exclude it from the qualifying income.

Income Continuance

You must have no, information or documentation that contradicts a reasonable expectation of continuance of income or probability of consistent receipt of income for at least the next three years.

Ineligible Income Types for LPA Assessment

All income used to qualify the borrower must meet the requirements of the Guide. Income not included under this capability for LPA assessment may be used to qualify the borrower, provided the income meets Guide requirements. For instance, the following income types may be shown on the tax returns but are not included under the AIM for income using tax data capability for LPA assessment; however, these income types may still be used to qualify the borrower for the loan:

- Wages, Salaries, Tips, etc.
- Dividends
- Capital Gains
- IRA distributions
- Rental income (IRS Form 8825)*

- Social Security
- Corporation income
- Taxable and nontaxable interest
- Alimony
- Royalties

- Other gains/losses
- Pensions/annuities
- Unemployment Compensation
- Other income
- Farm income

^{*}For rental income assessment reported on Schedule E (IRS Form 1040) refer to the <u>AIM Enhancement – Rental Income Assessment</u> job aid. **Reminder:** Rental income is not eligible for income representation and warranty relief assessment.





Seller's In-House Quality Control Program

For mortgages selected for Seller's in-house pre-closing and/or post-closing quality control review that receive an income rep and warranty relief message on the Last Feedback Certificate of either "Eligible" for loan-level or "Eligible" for partial income representation and warranty relief with a feedback message indicating that no further documentation is required for the eligible self-employed income reflected on the Income Calculation Report, Form 91 or similar form, you are not required to do the following

- Recalculate income for eligible self-employed income described in Section 5903.2(b) that is on the Income Calculation Report, Form 91 or alternative form, and
- Perform the business and income analysis described in Section 5304.1(d) for eligible selfemployed income that is on the Income Calculation Report, Form 91 or alternative form.

For mortgages that receive an "Eligible" for **tax transcript data** representation and warranty relief message on the last Feedback Certificate, the Seller is not responsible for the accuracy and integrity of the data from tax transcripts obtained from the service provider for Schedule C income (as described in Section 5903.2(b)(ii)).

For mortgages that receive an "Eligible" for **tax return data representation** and warranty relief message on the last Feedback Certificate, the Seller is not responsible for the accuracy and integrity of the tax data for eligible income described in Section 5903.2(b) that is on the Income Calculation Report.

If IRS income information was received during the origination process, then Form 4506-C is not required.

Where to Get Help



For questions related to the automated income assessment with LPA using tax data, please contact your Freddie Mac representative or Freddie Mac's Customer Support Center at 800-FREDDIE. Also, visit t Freddie Mac Learning for additional AIM resources. For questions related to a specific service provider, refer to the applicable Appendix.

This information is not a replacement or substitute for the requirements in the Freddie Mac Single-Family Seller/Servicer Guide or any other contractual agreements. This information does not constitute an agreement between Freddie Mac and any other party.

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Freddie Mac Learning



Service Provider Appendices



Initial Setup

To participate in the automated income with Loan Product Advisor using tax data (formerly "AIM for self-employed"), you must first have an agreement with a designated service provider. Refer to the appendices for getting started with a service provider.

Note: By entering the applicable report ID in LPA, you are requesting the capability to be initiated in LPA. Use of this capability is not required.

For automated income assessment using tax return data in your agreement, the service provider must agree to:

- Utilize its proprietary technology to extract data from borrower tax returns you submit to enable calculation of certain self-employment income/loss, including eligible business structures.
- Generate an Income Calculation Report with a unique report ID.
- Forward the Income Calculation Report and all income documentation you uploaded to the service provider to Freddie Mac through Loan Product Advisor.

Appendix A: CoreLogic

Appendix B: LoanBeam, Now a part of LoanLogic

Appendix C: LoanCraft

Appendix D: Halcyon

NOTE: Freddie Mac does not endorse, or make any representations or warranties regarding, any service provider. Each lender is solely responsible for the decision of whether to engage a given provider, and on what terms, and for ensuring that the providers it engages have in place and maintain controls, processes, and procedures that satisfy the lender's business, operational, risk, legal and regulatory requirements.

Appendix A: CoreLogic® Specific Information



Initial Set-up Information

Before participating in the automated income assessment with Loan Product Advisor using tax return data (formerly: "AIM for self-employed") using CoreLogic as your service provider, you must establish an account with CoreLogic. If you are not an existing customer and want to sign up with CoreLogic's AutomatiQ Borrower Income Analysis, please register on the website.

For more information on AutomatiQ Borrower Income Analysis from CoreLogic, https://www.corelogic.com/products/factcheck.aspx.

To get started with CoreLogic, complete the following steps:

Step 1: Access, to sign up, or contact directly:

- o Get Started
- Business Contact: sales@corelogic.com
- Sales: 866-774-3282
- Existing Customer Support:
 - Email: AutomatiQ-CustomerService.crd@corelogic.com
 - Phone: 855-466-2456 (Press 1, then 3)

Step 2: Use the following enumeration to Unique ID 431.80 - Ipa:RequestedDocumentVendorIdentifier

"CRLC": CoreLogic

AutomatiQ Borrower Income Analysis illustrations:





AutomatlQTM Borrower

Cover Page displays the Reference number that must be provided to Loan Product Advisor.

Income Analysis Report

Guideline: FHLMC

Loan Number: TEST230306378_guns

Reissue Reference: CRLC:IncomeVerification:BZHGC7PVO4

Published: 7/10/23

Income Summary	Tom Firsthouse
Base	\$0.00
Overtime	\$0.00
Bonus	\$0.00
Commission	\$0.00
Wage Other	\$0.00
2nd Job	\$0.00
Schedule C	\$3,029.83
K1/Corporation	\$15,469.03
Schedule F	\$0.00
Other	\$0.00
Rental	\$0.00
Total	\$18,498.86







AutomatiQTM Borrower

Income Analysis Report

Guideline: FHLMC Loan Number: TEST230306378_guns Reissue Reference: CRLC:IncomeVerification:BZHGC7PVO4 Published: 7/10/23

Income Summary	Tom Firsthouse
Base	\$0.00
Oversime	\$0.00
Borus	\$0.00
Commission	\$0.00
Wage Ofter	\$0.00
2nd Job	\$0.00
Schedule C	\$3.029.83
K1/Corporation	\$15,469.03
Schedule F	\$0.00
Other	\$0.00
Rental	\$0.00
Total	\$18,498.86

Borrower 1: Tom Firsthouse

Source #1

ACME INC EIN: 778888888

Form 1065

	2022	Adj-2022	2021	Adj-2021	Avg/Mnth
W2 Income	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Ordinary Income (Loss)	\$165,000.00	\$165,000.00	\$101,011.00	\$101,021.00	\$11,063.79
Net Rntl Estt / Other Income (Loss)	80.00	\$0.00	\$0.00	\$0.00	\$0.00
Guaranteed Payments To Partner	84,242.00	\$4,242.00	\$4,043.00	\$4,043.00	\$345.21
(Income) Loss Other Partnerships	\$-33,100.00	\$-33,100.00	\$0.00	\$0.00	\$-1,379.17
Nonrecurring Other (Income) Loss	\$-2,200.00	\$-2,200.00	\$0.00	\$0.00	\$-91.67
Depreciation (+)	\$23,000.00	\$23,000.00	\$1,603.00	\$1,603.00	\$1,025.13
Depletion (+)	\$17,171.00	\$17,171.00	\$1,717.00	\$1,717.00	\$787.00
Amortization/Casualty Loss (+)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Mortgage/Notes Payable (-)	\$-1,604.00	\$-1,604.00	\$-1,605.00	\$-1,605.00	\$-133.71
Non-Ddotbl Trel & Ent Expense (-)	\$-4,442.00	\$-4,442.00	\$-4,242.00	\$-4,242.00	\$-361.83
Subtotal	\$-1,175.00	\$-1,175.00	\$-2,527.00	\$-2,527.00	\$-154.25
Ownership Percentage	55.000%	55.000%	60.00096	60.000%	
Adjmts * Ownshp %	8-646.25	\$-646.25	\$-1,516.20	\$-1,516.20	\$-90,10
K-1 + (1065 Adjmts * Ownshp %) + WZ	\$168,595.75	\$168,995.75	\$103,537.80	\$103,537.80	\$11,338.90
Cash Distributions	\$43,000.00	\$43,000.00	\$1,919.00	\$1,919.00	\$1,871.63
CD + (Adjets * Ownshp N) + GP + W2	\$46,595.75	\$46,595.75	\$4,445.80	\$4,445.80	\$2,126.73
Final Income		\$169,596.76		\$103,537.80	\$11,338.90

Trend: Upward, 24 Month calculation utilized.
Source: K-1 + (1065 Adjents * Ownship N) + W2
Quick Ratio: 1.50
Current Ratio: 2.14

Source #1 Qualifying Income

\$11,338.90

Source # 2

TOM LOGISTICS EIN: 55666666

Form 1120 S

	2022	Adj-2022	2021	Adj-2021	AvgiMnth
W2 Income	\$855.55	\$555.55	\$555.55	\$555.55	\$45.30
Ordinary Income (Loss)	\$75,000.00	\$75,000.00	\$2,400.00	\$2,400.00	\$3,225.00
Net Rntl Estt./ Other Income (Loss)	80.00	\$0.00	\$0.00	90.00	\$0.00
Nonrecurring Other (Income) Loss	\$-3,000.00	\$-3,000.00	\$0.00	\$0.00	\$-125.00
Depreciation (+)	\$14,141.00	\$14,141.00	\$14,141.00	\$14,141.00	\$1,178.42
Depletion (+)	\$15,151.00	\$15,151.00	\$15,151.00	\$15,151.00	\$1,262.58
Amortization/Casualty Loss (+)	80.00	\$0.00	\$0.00	\$0.00	\$0.00
Mortgage/Notes Payable (-)	\$-1,704.00	\$-1,704.00	\$-1,704.00	\$-1,704.00	\$-142.00
Non-Ddctbl Trid & Ent Expense (-)	\$-323.00	\$-323.00	\$-323.00	\$-323.00	\$-26.92
Subtotal	\$24,265.00	\$24,265.00	\$27,265.00	\$27,265.00	\$2,147.08
Ownership Percentage	40.000%	40,000%	40.000%	40.000%	





Adjmts * Ownshp %	\$9,706.00	59,705.00	\$10,906.00	\$20,905.00	\$858.83	
K-1 + (1120s Adjetts * Ownshp %) + W2	\$85,261.55	\$85,261.55	\$13,861.55	\$13,861.55	\$4,130.13	
Cash Distributions	\$63,000.00	\$63,000.00	\$1,612.00	\$1,612.00	\$2,692.17	
CD + (Adjetts * Ownshp %) + W2	\$73,261.65	\$73,261.55	\$13,073.55	\$13,073.55	\$3,597.30	
Final Income		\$85,241.55		\$13,861.55	84,130.13	
Trend: Upward. 24 Month calculation utilized. Source: K-1 + (1120s Adjets * Ownship %) + W. Quick Ratio: 4.25 Current Rotio: 4.31	12					
		Source # 2 Qualify	ing Income			\$4,130.13
Source # 3						
Tom FIRSTHOUSEIT CONSULTANT EINING	AICS: 121456					
Schedule C Sole Proprietorship						
	2022	Adj-2022	2021	Adj-2021	Avg/Moth	
Net Profit (or Loss)	\$30,133.00	\$30,133.00	\$39,000.00	\$0.00	\$2,511.08	
Other (Income) Loss/Expenses	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
Depreciation	\$1,313.00	\$1,313.00	\$1,213.00	\$0.00	\$109.42	
Depletion	\$1,212.00	\$1,212.00	\$1,212.00	\$0.00	\$101.00	
Non Deductible Meals & Ent	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
Business Use Home	\$3,030.00	\$3,030.00	\$3,030.00	\$0.00	\$252.50	
Mileage x Rate	444.00	\$0.26	444.00	\$0.00		
Vehicle Expense	\$115.00	\$115.00	\$115.00	\$0.00	\$9.58	
Amortization/Casualty Loss (+)	\$855.00	\$555.00	\$444.00	\$0.00	\$46.25	
Total	\$36,358.00	\$36,358.00	\$45,114.00	\$0.00	\$3,029.83	
Trend: Downward, 12 month analysis selected. Source: Schedule C Total						
		Source ≠ 3 Qualify	ine lecema			\$3,029.81

Manual updates to the report

If you need to make manual updates to the report, refer to CoreLogic, for steps and processes for making changes to the report.

Note: You must resubmit the loan under the same report ID so Loan Product Advisor can access the updated Income Calculation Report.



Appendix B: LoanBeam, Now Part of LoanLogics[®], Specific Information



Initial Set-up Information

Before you can participate in the automated income assessment with Loan Product Advisor using tax return data (formerly: "Aim for self-employed") using LoanBeam as your service provider, you must first have an account established with LoanBeam. If you are not already an existing customer and would like to sign up with LoanBeam, please register on the LoanBeam Contact Us website.

To get started with LoanBeam, complete the following steps:

Step 1: Use LoanBeam's enrollment URL to sign up, or contact LoanBeam directly

Step 2: For support:

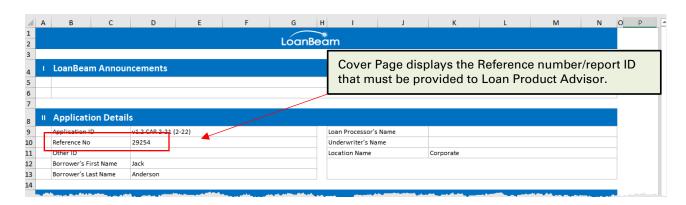
- Contact Us URL: https://loanlogics.com/contact-us.html
- Support: 855-544-2326 Ext. 1, or LBsupport@loanlogics.com
- Help Options: https://loanbeam.loanlogics.com/home/

Step 3: Use the following enumeration to Unique ID 431.80 – lpa:RequestedDocumentVendorIdentifier

"LNBM": LoanBeam

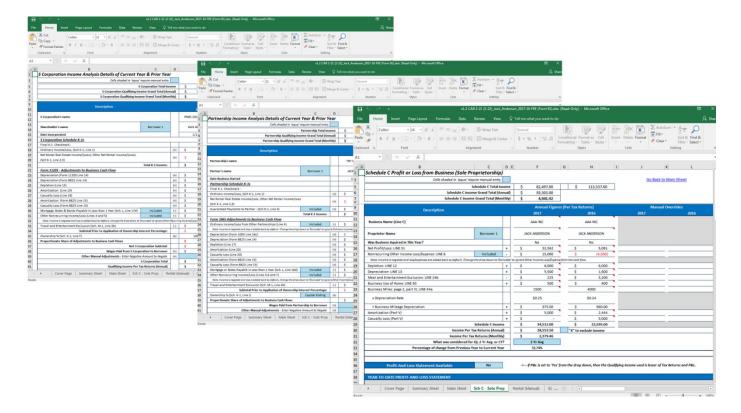
LoanBeam Workbook illustrations:

Income Calculation Report - Cover Page





Income Calculation Report - Tabs completed based on business structure



Manual updates to the report

If you need to make manual updates to the report, refer to LoanBeam, for steps and processes for making changes to the report.

Note: You must resubmit the loan under the same report ID so Loan Product Advisor can access the updated Income Calculation Report.



Appendix C: LoanCraft® Specific Information



Initial Set-up Information

Before you can participate in the Automated Income Assessment with Loan Product Advisor using tax return data (formerly: "Aim for self-employed") using LoanCraft as your service provider, you must first have an account established with LoanCraft. If you are not already an existing customer and would like to sign up with LoanCraft, please register on the website.

To get started with LoanCraft, complete the following steps:

Step 1: Access, to sign up, or contact directly:

- Contact Us: https://www.loancraft.net/contact
- Business Contacts: <u>Dominic Spadafore, dspadafore@loancraft.net</u>, or 248-273-1700 Ext.
 100037
- Sales at LoanCraft, pcatallo@loancraft.net, or 248-273-1700 Ext. 1812
- Help Desk: <u>incomehelp@loancraft.net</u> , or 248-939-8541

Step 2: Use the following enumeration to Unique ID 431.80 – lpa:RequestedDocumentVendorIdentifier

"LCFT": LoanCraft

Cover Page displays the Reference number* that must LoanCraft illustration of Income Calculation Report be provided to Loan Product Advisor. *Note: You must include the full File ID including the Income Report pre-fix. File ID: LCFT000001 Applicant(s): Alice Freddie - Reference #: F1XLCFT000001 Report Date: 12/15/2020 11:06 AM Calculation Model & Entity: Lender Specific - Freddig Monthly Income Summary Firm \$13,595,83 Lender Specific \$13,595.83 **Projected with Additional Research** \$13,595.83 Projected with Extensive Additional Research \$13,688.79 to \$13,696.33 Source Summary Type Firm Lender Projected Notes Docs Requested Specific \$13,595.83 \$13,595.83 \$13,595.83 Total Deductions: \$0.00 Monthly Total **Overrides**

Manual updates to the report

Alice Freddie

Breakdown by Borrower

If you need to make manual updates to the report, refer to LoanCraft, for steps and processes for making changes to the report. *Note:* You must resubmit the loan under the same report ID so Loan Product Advisor can access the updated Income Calculation Report.

\$13,595.83

Appendix D: Halcyon Specific Information



Before you can participate in the automated income assessment with Loan Product Advisor using tax transcript data (formerly: "Aim for self-employed") using Halcyon as your service provider, you must first have an account established with Halcyon. If you are not already an existing customer and would like to sign up with Halcyon, please register on the Halcyon website.

To get started with Halcyon, complete the following steps:

Step 1: Access, to sign up, or contact directly:

- sales@Halcyonsw.com
- For questions and issues contact <u>support@halcyonsw.com</u> (support 24/7)

Step 2: Use the following enumeration to Unique ID 431.80 - lpa:RequestedDocumentVendorIdentifier

o "HLCN": Halcyon

Halcyon illustration of Tax Transcript

